



Solar District Cooling Sdn. Bhd. is the distributor of PANASONIC absorption chiller and pioneer distributor of evacuated tube collectors in Malaysia. As a market leader in Solar Air-Conditioning System, Solar Hot Water System and experts in Building Automation System, we wish to invite you to join our dynamic team for excellent opportunity of personal growth. We seek a suitably qualified applicant for the following positions:-

Sales Manager – 1 position

(Selangor - Kajang)

Responsibilities:

- To lead the company sales team towards achieving collective sales target.
- Assist Managing Director in managing company's operations, cash flow and activities towards achieving company's mission and goal.
- Cultivate positive, competitive and healthy working environment and cultures among employees.
- Monitoring and managing company's resources to optimize productivity and results.
- Decision making on behalf of the company in the absence of the Managing Director.
- Assist Managing Director in setting of company's policies, directions and goals.
- Monitoring and ensuring healthy profit margin for the projects to be undertaken by the company.
- Identify business opportunities and actions towards securing contracts.
- Development of successful business models.
- Report and responsible to Managing Director and the Board of Directors.

Requirements:

- At least 5-6 years of working experience in sales and market development.
- Diploma/ Bachelor of Engineering (Mechanical) or relevant fields knowledge in air conditioning.
- Preferably those with technical knowledge and sales experience in Building Automation System (BAS), Air Conditioning Systems, hot water industries such as Boiler applications, heat pumps, calorifier tanks, electric heating elements and solar water heater system.
- Possess own transport.
- Willing to travel all around Malaysia and overseas.
- Excellent written and verbal communication skills.
- Competitive salary is commensurate with experience + Comprehensive benefits package.
- Applicants should be Malaysian citizens or hold relevant residence status.

Benefits:

- Excellent Opportunity for Personal Growth and Development
- Good Medical & Welfare Benefits
- Vacation Allowances and Benefits are provided
- Intensive Training Program

To apply, please send your resume / CV to:

Solar District Cooling Sdn Bhd
No. 25, Jalan Kajang Perdana 3/2,
Taman Kajang Perdana,
43000 Kajang, Selangor.
Tel : 03-8741 9885 Fax: 03-80741 9860
Email : enquiry@sdcm.my
Website : www.sdc.my

Attn to : Edison Kong